

Welcome to the

2024

STATE OF THE PORT

Shaping Our Future



PORT
CANAVERAL



RAISING THE BAR

FY '24 Highlights

- **Record cruise passenger count**
 - Added parking facilities
 - Upgraded parking processing system
- **New Mobile Harbor crane**
- **Rehabilitation of NCB4**
- **Port-wide emphasis on facilities optimization**

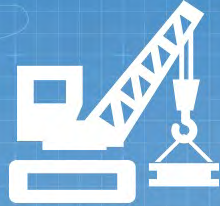


FY '24 Revenue Highlights



Cruise

\$156 M



Cargo

\$23 M



Non-Ship

\$12 M

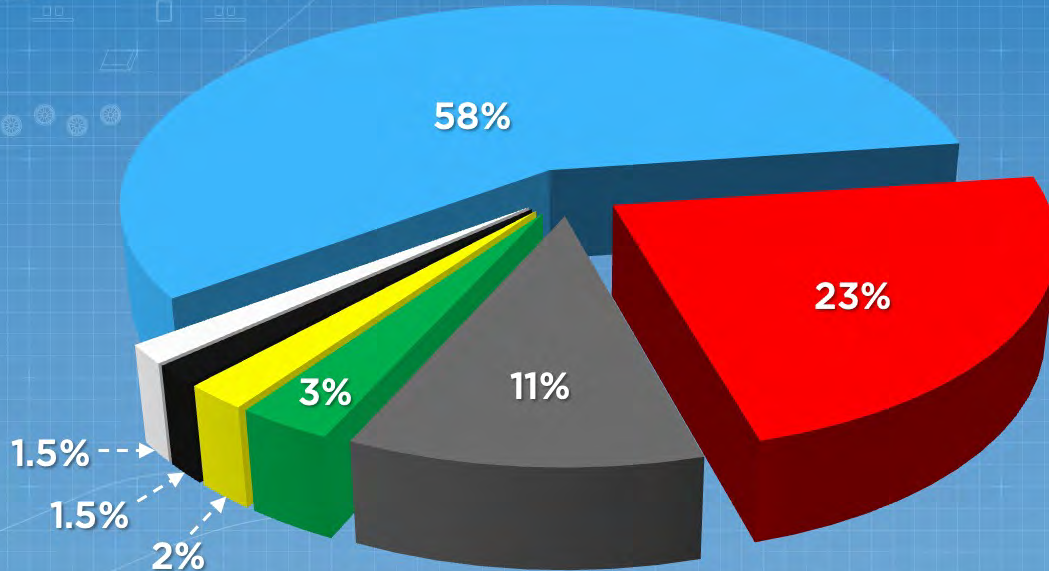


Operating

\$191 M

October 1, 2023 - September 30, 2024

FY '24 Total Operating Revenue



Cruise **Parking** **Cargo** **Leases** **Recreation** **Space** **Misc.**

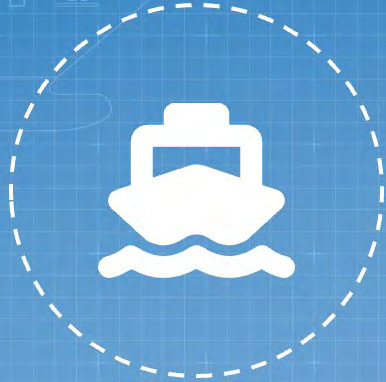
Total Operating Revenue: \$190,891,36

FY '24 Cruise Highlights



**Passenger
Movements**

7.6 M



**Homeport
Ships**

13



**Total Ship
Calls**

911



**Vehicles
Parked**

914 K

Operational Comparison

FY '23

**906
Calls**

**6.0 M
Capacity***

**6.8 M
Actual**

FY '24

**911
Calls**

**6.5 M
Capacity***

**7.6 M
Actual**

**12%
INCREASE**

*Double Occupancy

FY '24 Cargo Highlights



Petroleum

3.6 M



Aggregates

1.8 M



Forest

732 K



General

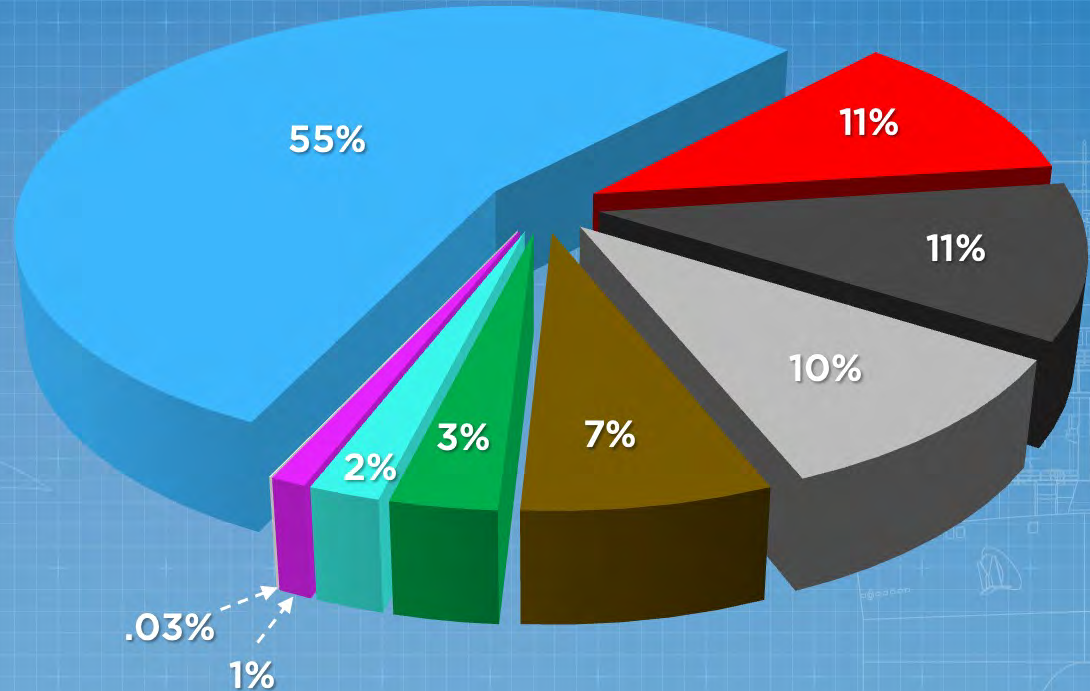
379 K

Short Tons

Cargo Commodity Breakdown

Tonnage

- **Petroluem**
- **Slag**
- **Forest Products**
- **Granite**
- **Limestone**
- **Salt**
- **Other**
- **Fertilizer**
- **Space**





WHAT'S NEXT?

FY '25 Outlook



Cruise

\$175 M



Cargo

\$24 M



Non-Ship

\$12 M



Operating

\$211 M

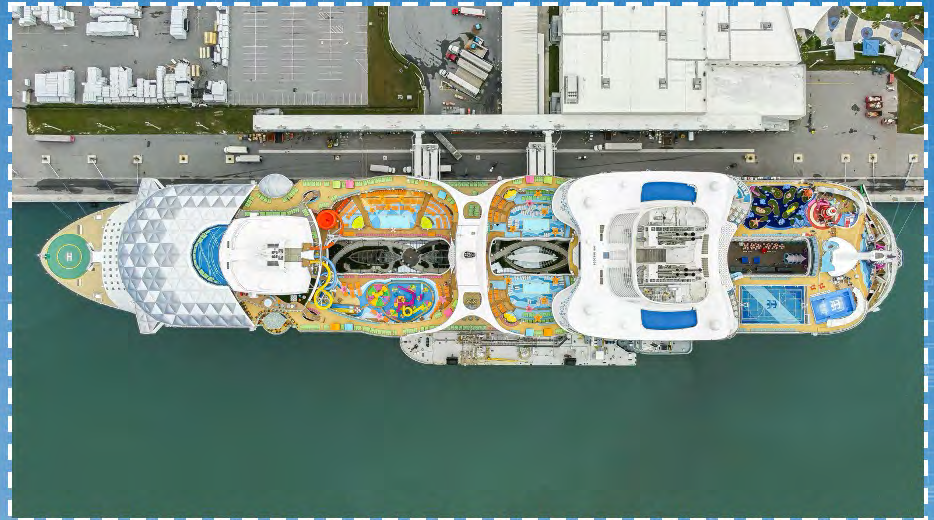
October 1, 2024 – September 30, 2025



CRUISE

FY '25 Cruise Forecast

- 16 homeported ships
- 8.4M multi-day passenger movements
- 1,030 cruise ship calls
 - 918 homeport calls
 - 112 provisioning calls
- Multiple ship exchanges and upgrades



FY '25 Cruise Lineup



- *Carnival Freedom*
- *Carnival Glory*
- *Carnival Mardi Gras*
- *Carnival Vista*
- *Carnival Venezia* (seasonal)



FY '25 Cruise Lineup

Celebrity **X** Cruises

- *Celebrity Equinox* (seasonal)



FY '25 Cruise Lineup



Disney CRUISE LINE

- *Disney Fantasy*
- *Disney Magic*
- *Disney Treasure*
- *Disney Wish*



FY '25 Cruise Lineup



MSC
CRUISES

- *MSC Seashore*



FY '25 Cruise Lineup

NCL NORWEGIAN
CRUISE LINE®

- *Norwegian Aqua* (seasonal)
- *Norwegian Epic* (seasonal)



FY '25 Cruise Lineup

 PRINCESS®

- *Caribbean Princess* (seasonal)



FY '25 Cruise Lineup



**ROYAL
CARIBBEAN**

- *Adventure of the Seas*
- *Utopia of the Seas*
- *Voyager of the Seas* (seasonal)
- *Wonder of the Seas*
- *Star of the Seas*





CARGO

FY '25 Cargo Forecast



Petroleum

3 M



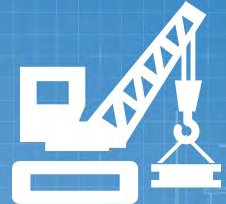
Aggregates

2.1 M



Forest

732 K



General

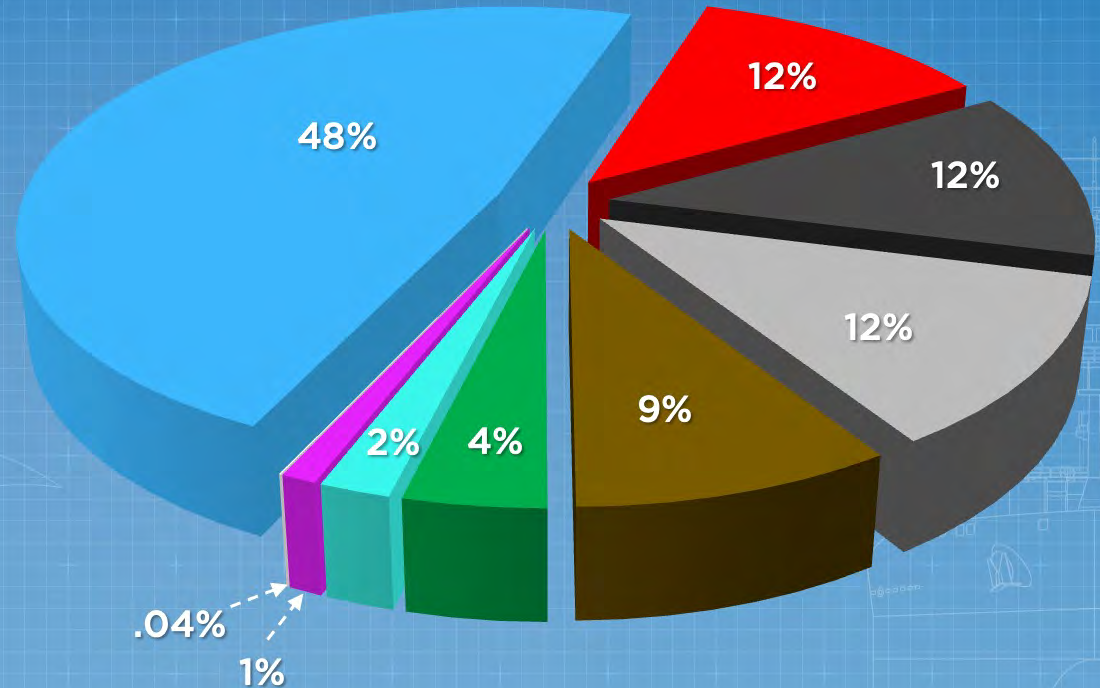
430 K

Short Tons

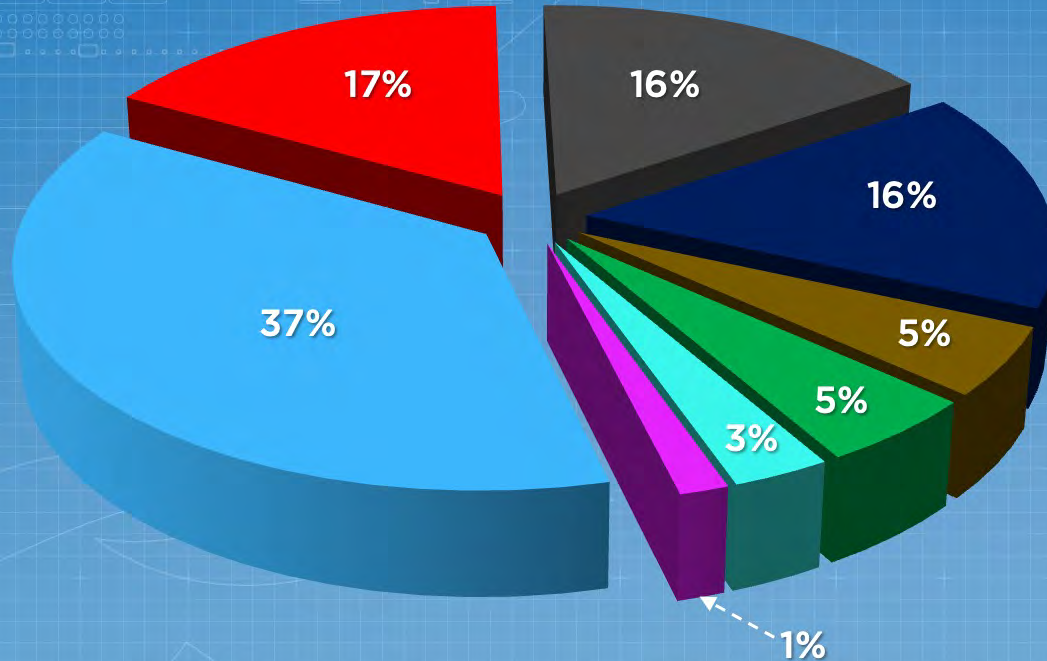
Cargo Commodity Forecast

Tonnage

- Petroleum
- Slag
- Forest Products
- Granite
- Limestone
- Salt
- Other
- Fertilizer
- Space



Petroleum Products



- Regular Gasoline
- Diesel
- Heavy Fuel Oil
- Jet Fuel
- Premium Gasoline
- Ethanol
- Gas Blend
- Asphalt

Fuel Operators



TransMontaigne Partners LLC

South Side



Seaport Canaveral

North Side

LNG Fuel Operators



JAX LNG



Shell

Terminal Operators



**Ambassador Services
International**

Dry Bulk and Breakbulk



GT USA

Containers, Breakbulk
and Aerospace

Terminal Operators



Morton Salt
Salt



Heidelberg Materials
Slag



Martin Marietta
Aggregates

Space Operators



SpaceX



Blue Origin



RECREATION

FY '25 Recreation Outlook

- **Jetty Park**

- Significant park upgrades and campground enhancements
- Community events
 - Rocket launches, kids' fishing clinic, July 4 fireworks, beach cleanups

- **Rodney Ketchum Park**

- State grant to re-design boat ramps





THE WAY FORWARD

Lead the Way

- **Catalyst for collective success**
 - Fiscally responsible decisions with long term benefit
- **Driver of economic prosperity**
 - Local, regional, statewide
- **Facilitator of community growth**
 - More visitors to the Space Coast



Continuous Improvement

- Manage growth with defined resources
- Enhance visitor experience
- Preserve and improve commercial fishing operations
- Transform the marina district



Cruise

- **Expand terminal capacity**
 - Enhance existing infrastructure
 - Identify southside locations for new terminals
- **Dynamic environment**
- **Process improvements and new technologies**



Cruise

- **Elevate cruise guest experience**
 - Renewed focus on all guest touchpoints
 - Be the best at what we do
- **Two new garages adding 3,000 parking spaces**
 - Additional parking projects for southside terminals
- **Roadway and signage improvements**
- **New portable passenger boarding bridge**

Cargo

- **North Cargo Berth 4**
 - Cemex silos demolition
 - Removing obsolete gantry cranes
 - Third mobile harbor crane expected Q4
 - Berth box deepening and dredging
 - NCB8 from 35' to 43'
 - NCB1 & 2 from 39' to 43'



Space

- **Support current Launch Service Providers (LSP) with maritime assets**
 - SpaceX, Blue Origin
- **Collaborate with future LSPs with maritime operations**
 - None expected before December 2026
- **CPA charter updated to include aerospace industry**
 - First annual report to Space Florida due February 1, 2025
- **Participating in Phase 2 of Space Florida's Wharf Study**

Environmental

- **Green Marine recertification at highest level**
- **National Stormwater Trust smart pond technology**
- **FPL cooperative program**
 - Solar trees and EV charging stations
- **US Army Corps of Engineers mobilized for Sand Bypass VI**
 - \$100M+ project federally funded



Investing in Our Future

FY '25 Capital Projects

Cruise Terminal Improvements	\$80M
Equipment	\$11M
Dredging and Berth Maintenance	\$9M
Roadway and Utility Improvements	\$23M
Cargo Berth Improvements	\$23M
Recreation Facility Improvements and Expansion	\$9M
Tenant Expansion and Improvements	\$4M
Public Safety and Security Upgrades	\$4M
Brevard Zoo Aquarium Access Improvements	\$4M
Other	\$7M

Shaping Our Future

- **Unique deepwater Port with diverse operations**
- **Economic powerhouse**
- **Joint effort with Port Community**
- **Our success is your success**







THANK YOU!